



PROCUREMENT MANAGEMENT SERVICE

Rm. M-511, 5th Floor, Mabini Bldg., DepEd Central Office Complex, Meralco Avenue, Pasig City, Philippines
Telefax: 633-93-43 ☎ 633-65-42 / email: depedcentral.bacsecretariat@deped.gov.ph

Bids and Awards Committee II

Minutes of Pre-Bid Conference

Project(s) : **Supply, Delivery, Installation and Configuration of End-Point Security (Anti-Virus) for Licensed DepEd Regions and Divisions including Pilot Schools Nationwide**
ABC : **PhP 6,500,000.00**
Date & Time : **November 5, 2018; 10:00 A.M.**
Venue : **ProcS Conference Room, Rm. 418, 4th Floor, Mabini Bldg., DepEd Complex, Meralco Ave., Pasig City**

Present:

Bids and Awards Committee (BAC) II: Asec. Revsee A. Escobedo, Chairperson; Dir. Robert M. Agustin, Vice-Chairperson; Dir. Abram Y.C. Abanil, Regular Member; and Atty. Cornelio A. Pacala and Mr. Robertson M. Tuliao, Provisional Members

Procurement Management Service: Ms. Jessa B. Buela, AO II; Ms. Lady Love S. Arenas, TA; and Ms. Jay Valerie A. Baladiang, TA (BAC Secretariat Division)

Technical Working Group (TWG): Ms. Maria Clarisse T. Ligunas, ICTS-SDD; Mr. Jonathan Fontanilla, ICTS-SDD; Ms. Emma Ruth G. Galvez, ICTS-USD; Mr. Roland B. Padua, ICTS-TID; and Mr. Marc Louie S. Licos, ICTS-TID

Observer(s): Mr. Rommel Rivera (Consultant)

Prospective Bidder(s): 1.) PLDT, Inc./ePLDT, Inc. (Mr. Zydric Bacho, Mr. Jun Micor, Ms. Michelle de Guzman, Mr. Angelo Mercado and Mr. Richard Lucas); 2.) Netpoleon Philippines, Inc. (Ms. Jessica Enriquez and Mr. Joevel Lambuson); 3.) iSecure Networks, Inc. (Ms. Teresa S. Espina and Mr. Ronnel Sunga); 4.) Trend Micro (Ms. Jessica Bernardo and Ms. Mariannette Labre); 5.) Accent Micro Technologies, Inc. (Ms. Adriane Arzaga); 6.) iSolutions International, Inc. (Ms. Grace Megrño); and 7.) Powercraft Solutions (Ms. Tescel Cabrera, Ms. Gen Malabay and Mr. Gil Cacela)

I. CALL TO ORDER

Asec. Revsee A. Escobedo, BAC II Chairperson, presided and called the pre-bid conference to order at 11:37 A.M. The BAC Secretariat documented the minutes of meeting.

II. CERTIFICATION OF QUORUM

The BAC II Chairperson certified that the quorum of the BAC was present to transact business. He acknowledged the presence of the BAC members, BAC

57 Secretariat, Technical Working Group, and observer, and made a roll call of
58 the prospective bidders in the attendance registry.

59
60 III. HIGHLIGHTS OF DISCUSSION

61
62 The BAC II Chairperson welcomed everyone to the pre-bid conference.

63
64 The BAC II Chairperson gave a brief description of the project at hand. He
65 asked if invitations were sent to observers and if acknowledged.

66
67 Ms. Jessa B. Buela responded that invitations were sent to the Commission
68 on Audit (COA) and various civil society organizations (CSOs) thru letters
69 dated October 30, 2018, and receipt of invitations was acknowledged
70 through email. She also reported that no bidder purchased Bidding
71 Documents to date. She proceeded with presenting the salient points of the
72 bidding documents.

73
74 Ms. Tescel Cabrera from Powercraft Solutions asked the BAC to lower the
75 required number of years, with regard to the two (2) post-qualification
76 documents, namely: a.) Verifiable proof that the bidder is a valid registered
77 organization in existence for a minimum of ten (10) years; and b.) Verifiable
78 proof that the bidder has at least five (5) years experience in delivering ICT
79 Services. She followed through if the definition of similar contracts can be
80 changed from anti-virus only to information, communications and
81 technology products. The BAC and TWG ruled to maintain what is stated in
82 the Bidding Documents for the safety and security of the Procuring Entity
83 (PE).

84
85 Mr. Richard Lucas from PLDT raised the issue of service level agreement
86 (SLA) for support if end-point user is down. He asked whether an on-site
87 support is required. The TWG replied that no specific SLA is stated yet on
88 the bidding documents. A bid bulletin may be issued regarding the query.

89
90 Ms. Jessica Bernardo from Trend Micro asked if the anti-virus is cloud based
91 or on-site installation. The BAC confirmed the latter and clarified that
92 management will be online or cloud-based.

93
94 Ms. Jessica Enriquez from Netpoleon Philippines, Inc. inquired on the
95 indication of security whether referring to network security or security
96 solutions, in general. Also, if the security that the end-user is requiring is
97 another anti-virus or an app. The prospective bidder is asking for the list of
98 specifications that the end-user is requiring for the same query. The BAC
99 replied that a bid bulletin may be issued regarding the query.

100
101 Mr. Angelo Mercado from PLDT clarified the conduct of security awareness
102 training as to whether it is a built-in solution or a separate module with
103 simulation included. Followed through by Ms. Enriquez, she asked if
104 security awareness is integrated or stand-alone, essentially probing the
105 implementation aspect. Dir. Abram Y.C. Abanil answered that the trainings
106 are separate requirement from supply and delivery and are centralized as
107 opposed to the installation of the anti-virus to end-point users nationwide.

108
109 Mr. Joevel Lambuson from Netpoleon asked for the operating system (OS) of
110 the computers involved in the project. Dir. Abanil responded that OS is at
111 least Windows 7, no WinXP.




Ms. Teresa S. Espina from iSecure Networks, Inc. clarified if mobile phones and tablets are subject to the installation of anti-virus software. Dir. Abanil confirmed that only laptops and desktops are included in the list of equipment.


The BAC reminded the prospective bidders to write a clarification letter which may be sent via the BAC Secretariat e-mail address on or before November 9, 2018, 5:00 P.M.

Having no other matters to discuss, the pre-bid conference was adjourned at 12:11 P.M.

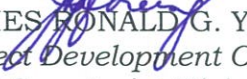
Prepared by:


LADY LOVE S. ARENAS
Technical Assistant
BAC Secretariat Division

Reviewed by:


JESSA B. BUELA
Administrative Officer II
BAC Secretariat Division

Noted by:


JAMES RONALD G. YBIERNAS
Project Development Officer III
BAC Secretariat Division

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Concurred by:

BIDS AND AWARDS COMMITTEE II


ATTY. REVSEE A. ESCOBEDO
Assistant Secretary and Chairperson


ROBERT M. AGUSTIN
Director IV and Vice-Chairperson


ABRAM Y.C. ABANIL
Director IV and Regular Member


MR. ROBERTSON M. TULIAO
Provisional Member


ATTY. CORNELIO A. PACALA
Provisional Member



PROCUREMENT MANAGEMENT SERVICE

Room M-511, 5th Floor, Mabini Building, DepEd Complex, Meralco Avenue, Pasig City, Philippines

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Telefax: 633.93.43 / 636.65.42

Bids and Awards Committee II

- ◇ Pre-Procurement Conference
- ◆ Pre-Bid Conference
- ◇ Bid Opening
- ◇ Other BAC Meeting: Post-Qualification Inspe

Project No. **2018-10-ICTS3(005)-BII-CB-028**

Project(s) **Supply, Delivery, Installation and Configuration of End-Point Security (Anti-Virus) for Licensed DepEd Regions and Divisions including Pilot Schools Nationwide**

End-User

ABC **Php 6,500,000.00**

Date **November 5, 2018**

Venue **Procurement Management Service Conference Room, Rm. 418, 4/F, Mabini Bldg., DepEd Complex, Meralco Avenue, Pasig City**

| I. BAC Officials | | Provisional Members | | | |
|--|-----------|---|-----------|---|-----------|
| Name / Office | Signature | Name / Office | Signature | Name / Office | Signature |
| Chairperson Asec. Revsee A. Escobedo <i>Project Management and Field Operations</i> | | Mr. Cesar S. Abalon <i>Chief, SSD</i> | | Atty. Cornelio A. Pacala <i>Chief, Investigation Division</i> | |
| Vice-Chairperson Dir. Robert M. Agustin <i>Administrative Service</i> | | Ms. Maritess L. Ablay <i>CAO, AMD</i> | | Engr. Luis G. Purisima, Jr. <i>Asst. Chief, EFD</i> | |
| Regular Member Dir. Abram Y.C. Abanil <i>ICTS</i> | | Ms. Besy C. Agamata <i>CEPS, BLR-LRPD</i> | | Ms. Louisa S. Roberto <i>Chief, EAMD</i> | |
| II. Office of the Asst. Sec. for Finance-BPM and Procurement | | Ms. Mariel C. Bayangos <i>PDO V, PRDD</i> | | Mr. Robertson M. Tulliao <i>AO V, AMD</i> | |
| Ramon Fiel G. Abcede, Assistant Secretary | | Ms. Sonia R. de Leon <i>Chief, Cash Division</i> | | Arch. Felix F. Villanueva, Jr. <i>Architect II, EFD</i> | |
| III. Procurement Management Service | | Mr. Francis Allen B. Dela Cruz <i>CAO, Personnel Division</i> | | | |
| Joel S. Errestain, Director IV | | Engr. Rommel L. Esplana <i>Engineer II, EFD</i> | | | |
| | | Mr. Deogracias B. Genito, Jr. <i>ITO I, EAMISD</i> | | | |
| | | Mr. Abelardo B. Medes <i>CEPS, BEA-EAD</i> | | | |

BAC Secretariat Division

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|------------------------------------|--|----------------------------------|
| Adonis R. Barraguias, CAO | Ivy E. Acebo, TA | Paula Janine L. Manuel, AS |
| James Ronald G. Ybiernas, PDO III | Lady Love S. Arenas, TA | Reymark B. Nagallo, AS |
| Jose Antonio G. Flores, AO IV | May Ann D. Escorsa, TA | Lee Jeffrey Roedell C. Oliva, AS |
| Jessa B. Bucla, AO II | Joyce Anne C. Morales, TA | Marianes M. Parcon, AS |
| Marilou A. Caagbay, AO II | Christa O. Nicolas, TA | Homer A. Silva, AS |
| Raquel S. Pamilara, AA III | Lauro L. Roberto, Jr., TA | Phoebe Ann R. Wagan, AS |
| Marjain de Jack S. Salayon, AA III | Andrew M. Felipe, AS | Danilo A. Catague, Messenger |
| | ^{1st} Joy Valenz A. Baladiang, TA | |

| Name / Office | Signature | Name / Office | Signature | Name / Office | Signature |
|--|------------|--------------------------|-----------|---------------|-----------|
| IV. Technical Working Group (TWG) | | | | | |
| Clarisse Liguora / ICTS-SDN | Liguora | Roland B. Palla ICTS-TID | Palla | | |
| Benjamin Fontanilla / ICT-ODD | Fontanilla | Marc Louie S. Litos | Litos | | |
| Galvez, Emma Ruth G. / ICT-NGO | Galvez | | | | |

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|--------------------------------------|-------|--|--|--|--|
| V. End-User Representative(s) | | | | | |
| (Roland B. Palla) | Palla | | | | |
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|------------------------|--------|--|--|--|--|
| VI. Observer(s) | | | | | |
| Rommel Rivera | Rivera | | | | |
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