



PROCUREMENT MANAGEMENT SERVICE

Rm. M-511, 5th Floor, Mabini Bldg., DepEd Central Office Complex, Meralco Avenue, Pasig City, Philippines
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Bids and Awards Committee II

Minutes of Pre-Bid Conference

Project(s) : **Supply and Delivery of IT Package (E-Textbooks) and Supply, Delivery, Installation, Configuration, Testing, Commissioning, Training and Maintenance of IT Equipment for Senior High Schools (SHS) offering ICT Track under FY2018 DepEd Computerization Program (DCP)**

ABC : **PhP 5,368,591,381.90**

Date & Time : **November 6, 2018; 9:00 A.M.**

Venue : **Multi-Purpose Hall, Building G, PhilSports Complex, DepEd Complex, Meralco Ave., Pasig City**

Present:

Bids and Awards Committee (BAC) II: Asec. Revsee A. Escobedo, Chairperson; Dir. Robert M. Agustin, Vice-Chairperson; Dir. Abram Y.C. Abanil, Regular Member; and Engr. Rommel L. Esplana and Atty. Cornelio A. Pacala, Provisional Members

Procurement Management Service: Mr. Adonis R. Barraquias, CAO; Ms. Jessa B. Buela, AO II; Ms. Lady Love S. Arenas, TA; Ms. Phoebe Ann R. Wagan, AS; Mr. Danilo A. Catague and Mr. Melvin Parreño, Messengers (BAC Secretariat Division)

Technical Working Group (TWG): Mr. Mark Anthony C. Sy, ICTS-OD; Mr. Carl Henry V. Lico, ICTS-SDD; Mr. Jonathan Fontanilla, ICTS-SDD; Mr. Gerard Joseph Andrew C. Atienza, ICTS-USD; and Ms. Maria Clarisse Ligunas, ICTS-SDD

End-User Representative(s): Engr. Ofelia L. Algo, ICTS-TID

Observer(s): Mr. Nereo Bolante, OUA; Mr. Rommel Rivera (Consultant) and Mr. Jericho P. Bilaran, PAS-PD

Prospective Bidder(s): 1.) MCFT Enterprises (Mr. Christian Ray Fajardo and Mr. Alec Caesar L. Rante); 2.) Accel Prime Technologies, Inc. (Mr. Jeremy Casignia); 3.) Reddot Imaging Phils. (Mr. Alan Lopez, Mr. Joselito Modrigo, Mr. Joseph Fernandez and Mr. Rheyman G. Fulgar); 4.) Dell EMC Phils. (Ms. Michelle Fontano and Mr. Carlo Subido); 5.) Girtteki, Inc. (Ms. Rona S. Bagausan; 6.) HP PPS Phils., Inc. (Mr. Don Mallillin, Mr. Neil Diamonon, Ms. Kris Seville, Mr. Nathaniel Oliveros and Ms. Krissy Villegas); 7.) Intel (Mr. Edgar Lopez and Mr. Sanjay Singh); 8.) Dongguan Guanzhong (Ms. Jessica Estrella and Ms. Shane Chen); 9.) EA Phils. Inc. (Ms. Carmela Sotelo); 10.) Monheim (Ms. Jane Anical); 11.) AMD (Mr. Ferdinand Fetros); 12.) Eter Phils, Inc. (Mr. M. Tiglao); 13.) Microsoft (Mr. W. Hart, Mr. Deon del Mundo and Ms. Marnie Tolosa); 14.) PT&T (Ms. Tina Robles and Mr. Domingo Macapagal, Jr.); 15.) LDLA Marketing (Mr. John Retuya); 16.) Haier (Mr. Weighn Wang); 17.) Cosmic Technologies, Inc. (Ms. Ginalyn Tan, Ms. Sheryl Maglaque, Ms.

57 Annalou Pallarca, Mr. Reunri Francisco and Mr. Voltaire Ghemino) 18.) Runhn's
58 International (Mr. Mien Chen); 19.) Nikka Trading (Atty. Melchor Cubillo and Mr.
59 Rhonn De Silva); 20.) Lenovo (Mr. Nikko Almazar); 21.) Columbia Technologies, Inc.
60 (Mr. Paul Cortez and Mr. Ding Aranas); 22.) ICS (Ms. Beth Sanchez and Mr. Renz
61 Randrup); 23.) TP-Link (Ms. Joy Dela Cruz and Mr. Benny X); 24.) Netpoleon (Mr.
62 Jet Pangco and Mr. Chris Atienza); 25.) Acer Phils. (Ms. Joy Edralin and Ms. Carren
63 Garcia); 26.) Masangkay Computer Center (Ms. Lenny Roxas and Ms. Lani
64 Espiritu); 27.) Infoworx (Ms. Jaq Fernandez); 28.) Silicon Valley (Mr. Laurence
65 Tagle); 29.) Intellismart Tech. (Mr. John Michael Tablada and Ms. Carol Sibayan);
66 30.) AB Law (Ms. Jilian Bulalacao); 31.) Accent Micro Technologies, Inc (AMTI) (Ms.
67 Edna Aplan); 32.) Mosler (Ms. Honey Yeli Samson and Ms. Aileen Reblora); 33.)
68 Advance Solutions. Inc. (Mr. Erwin Cornejo); 34.) 8 GMTech Enterprises (Mr. Mark
69 Anthony Abad) 35.) Infinite Powertech (Ms. Julie Ann Singh); 36.) Felta Multi-Media
70 (Ms. Mylene Abiva); 37.) Ascent Solutions (Atty. Ric Bering); and 38.) Redfox Tech.
71 (Mr. Johnny Ramos, Ms. Genelyn Rico Hermoso and Mr. Jemar Pacibe)

72
73 I. CALL TO ORDER

74
75 Asec. Revsee A. Escobedo, BAC II Chairperson, presided and called the pre-
76 bid conference to order at 9:27 A.M. The BAC Secretariat documented the
77 minutes of meeting.

78
79 II. CERTIFICATION OF QUORUM

80
81 The BAC II Chairperson certified that the quorum of the BAC was present to
82 transact business. He acknowledged the presence of the BAC members, BAC
83 Secretariat, Technical Working Group, observers and end-user
84 representative, and made a roll call of the prospective bidders in the
85 attendance registry.

86
87 III. HIGHLIGHTS OF DISCUSSION

88
89 The BAC II Chairperson welcomed everyone to the pre-bid conference.

90
91 The BAC II Chairperson gave a brief description of the project at hand. He
92 asked if invitations were sent to observers and subsequently acknowledged.

93
94 Ms. Jessa B. Buela responded that invitations were sent to the Commission
95 on Audit (COA) and various civil society organizations (CSOs) thru letters
96 dated October 30, 2018 and receipt of invitations was acknowledged through
97 email. She also reported that two (2) prospective bidders had purchased
98 Bidding Documents, namely: 1.) Columbia Technologies, Inc.; and 2.) HP
99 PPS Philippines, Inc. She proceeded with presenting the salient points of the
100 Bidding Documents.

101
102 Dir. Abram Y.C. Abanil informed the prospective bidders of dividing Lot No. 5
103 into two (2) lots, thereby the total number of lots for the project is nine (9)
104 lots, which will be issued through a bid bulletin.

105
106 A prospective bidder asked in case of a joint venture agreement (JVA), if each
107 of the two parties to the JVA is required to submit its Single Largest
108 Completed Contract (SLCC), or only the lead partner is required to do so as
109 in the case of the submission of Net Financial Contracting Capacity (NFCC).
110 Atty. Cornelio Pacala responded that any parties to the JVA can submit their
111 Single Largest Completed Contract.
112

113 Regarding the 2-in-1 tablet PC which sets the specifications to 1920 x 1080
114 resolution and IPS Technology, a prospective bidder raised the issue of
115 considering lowering down the specifications since the device is small and
116 does not need a higher resolution.
117

118 Mr. Sanjay Singh from Intel raised the following issues for BAC
119 consideration and/or action:

- 120 1. For the 2 in 1 tablet PC: Intel processors is stated in the specifications,
121 but if it can widen to other processors for better performance;
- 122 2. Memory: 2 CPUs; 4GB expandable to 8GB is supported only by Celeron;
123 not supported by others; if the specifications are fixed, other bidders may
124 not be able to provide other faster processors
- 125 3. USB Port: 3.1 port is not supported by the 2 processors based on the
126 given specifications
- 127 4. Screen size: maximum stated in the specifications is 10.5", no minimum
128 requirement specified, if a minimum can be set to 10.1" and maximum
129 11.6" (should be within the spectrum)
- 130 5. WiFi: support for minor is okay but MU-MIMO is a challenge
131

132 Regarding wireless router, Ms. Joy Dela Cruz of TP-Link asked if the
133 specifications of power supply set to 3.5 Amp or 12V can be set to less than
134 3.5 Amp or at least 4 Amp. Dir. Abanil advised the prospective bidder to
135 raise the matter in a formal letter. She followed through that if it will be
136 accepted if they offer higher specifications, and if so, what is the basis for
137 higher specifications: will it be energy savings or the power consumption, or
138 performance? Dir. Robert M. Agustin replied that if the higher specifications
139 will correspondently adjust to the peripherals and are advantageous to
140 DepEd in terms of cost and functionality, the bidder may offer a product
141 with higher specifications.
142

143 Mr. Don Mallillin of HP PPS Phils., Inc. clarified the number of samples
144 required during testing. He asked if the submission will be two (2) samples
145 per lot or two (2) samples for each lot to be bid by the bidder. The BAC II
146 Chairperson informed the prospective bidder that the prior experience in
147 testing is being assessed to be able to come up with the simplest and most
148 convenient manner to both parties. He followed up with the question on the
149 physical requirement, i.e., if 2-in-1 Tablet PC is already etched or embedded
150 with logo, box within the requirement color, for the samples to be submitted.
151 The BAC confirmed that only the functionality will be tested during
152 submission of samples/demo units.
153

154 A prospective bidder from Dell EMC Phils. asked if it's possible to follow for
155 this project at hand, the same specifications applied to the TVL project
156 recently bid out by BAC V, wherein Type C is removed and instead, 2
157 HDMI ports were replaced. Dir. Abanil stated that the specifications for TVL
158 project are the same with specifications of stand-alone PCs. A bid bulletin
159 will be issued providing the same.
160

161 Mr. Ding Aranas from Columbia Technologies, Inc. asked on the inclusion of
162 LCD/LED TV in the schedule of requirements but not stated in the technical
163 specifications. He clarified whether or not the item is included for testing.
164 Dir. Abanil replied that the technical specifications will be issued through a
165 bid bulletin and confirmed that the item is not included on testing.
166

167 Mr. Ferdinand Fetros of AMD registered his appreciation for including the
168 specifications of AMD in the project-at hand and informed everybody that,

169 on their part, there is no constraint for the given specifications and no
170 shortage of items for the project-at-hand.

171
172 Mr. Mark Anthony Abad of 8 GMTech Enterprises asked regarding parties
173 entered into JVA, if DepEd can pay the foreign company, instead, e.g.,
174 through letter of credit. The BAC II Chairperson informed the prospective
175 bidder that the payment will be made to the lead party of the JV.

176
177 Mr. Voltaire Ghemino of Cosmic Technologies, Inc. clarified whether page
178 105 of the Bidding Documents is the same with page 112 regarding the
179 specifications of the wireless router, specifically the Wi-Fi Bands. Dir. Abanil
180 responded that the wireless router should have the same specifications on
181 the pages mentioned. Ms. Ginalyn Tan from the same company clarified
182 further if the diagram refers to a wireless router since what is stated is a
183 switch. Dir. Abanil advised regarding bid bulletin to be issued responding to
184 the issue of wireless router.

185
186 A prospective bidder asked the BAC to consider 1% retention money since a
187 new GPPB Resolution mentions the amount of retention money set to at
188 least 1% and maximum of 5%, and not 10% as stated in the Bidding
189 Documents. Atty. Pacala replied that a bid bulletin will be issued regarding
190 the matter. She also asked if the quantity of charging carts required per
191 classroom can be set to one (1) with 50 slots instead of two (2) with at least
192 25 slots. Dir. Abanil explained that the quantity of charging carts was set
193 for mobility purposes in case the number of devices will be split into two
194 classes. Also, regarding LCD/LED TVs, she raised that LCD/LED TV
195 specification is not stated in the Bidding Documents. She also mentioned
196 that there is no minimum requirement set for the display of the tablet. Dir.
197 Abanil answered that a bid bulletin will be issued.

198
199 Mr. Weighn Wang of Haier raised the following issues for clarification and
200 consideration of the BAC:

- 201 1. Specific quantity for samples. Will the number of samples correspond to
202 the graph?
- 203 2. For the testing of laptop, will DepEd provide the installer?
- 204 3. Regarding the requirement of Wi-Fi as stated in the technical
205 specifications: 802.11 b/g /n/ac is considered MU-MIMO, multi-band width
206 of 2118.00 is a minor function, multi-band width within may not be
207 necessary since the router cannot support such specifications
- 208 4. If possible to change to one combo of 1 mic and audio headphone jack
209 from the requirement of 1 audio and 1 mic for laptop PCs
- 210 5. Removal of energy star as part of technical specifications since the said
211 certification is a US standard
- 212 6. If possible to apply same specifications of TVL project for headsets
- 213 7. Change specifications of USB port to 2.0 or higher since USB 3.1 is for
214 high end computers and Type C is not a normal preference
- 215 8. Removal of the detailed specifications of the charging cart. Charging cart
216 should each have 2.1 Amp, 5v adapter specs- which are adapter specs in the
217 market. Specifications of charging cart in the Bidding Documents need to
218 have a rare charging port. The design is not common in the market and also,
219 complicates the total design of the charging cart. These may add additional
220 service cost and possibility of malfunction since the charging socket is
221 controlled by power distribution unit so the device can use the whole
222 adapter to charge the tablets, instead.

224 Dir. Abanil responded that the specific quantity for samples is stated in the
225 annex for testing in the bidding documents. Regarding the installer for
226 laptops, he clarified that only Microsoft Office will be provided by DepEd.
227 For other matters raised by the prospective bidder, a bid bulletin will be
228 issued to address the concern.

229
230 A prospective bidder asked for the Shape the Future or Letter of Eligibility
231 prior to the opening of bids. Dir. Abanil answered that STF or LOE is still
232 being processed by Microsoft.

233
234 Another prospective bidder informed that Annex B, page 2, on testing
235 procedures, may not be applicable for the project. Dir. Abanil mentioned that
236 the issue may be addressed through a bid bulletin.

237
238 The following additional queries / requests / clarifications by prospective
239 bidders will be addressed through bid bulletin:

- 240 1. Length of the warranty period.
241 2. Request to have the specifications of the printer be the same with TVL
242 project of BAC V—Clarification on the specifications of the colour
243 requirement, e.g., which side has color, i.e., inside, outer part, keyboard,
244 screen bezel.
245 3. Eligibility of a foreign company to bid even without a JVA with a local
246 company on the virtue of reciprocity.
247 4. Request to downgrade specifications of camera on e-textbooks to 1MP
248 front camera and 2MP rear camera

249
250 The BAC reminded the prospective bidders to write a clarification letter
251 which may be sent via the BAC Secretariat official e-mail address on or
252 before November 9, 2018, 5:00 P.M.


253
254 Having no other matters to discuss, the pre-bid conference was adjourned at
255 10:48 A.M.

256
257



258 **Prepared by:**

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261 LADY LOVE S. ARENAS
262 *Technical Assistant*
263 BAC Secretariat Division

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266 **Reviewed by:**

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269 JESSA B. BUELA
270 *Administrative Officer II*
271 BAC Secretariat Division

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279 **Noted by:**


ADONIS R. BARRAQUIAS
Chief Administrative Officer
BAC Secretariat Division 

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Minutes of Pre-Bid Conference

Project(s) : **Supply and Delivery of IT Package (E-Textbooks) and Supply, Delivery, Installation, Configuration, Testing, Commissioning, Training and Maintenance of IT Equipment for Senior High Schools (SHS) offering ICT Track under FY2018 DepEd Computerization Program (DCP)**

ABC : **Php 5,368,591,381.90**

Date & Time : **November 6, 2018; 9:00 A.M.**

Venue : **Multi-Purpose Hall, Building G, PhilSports Complex, DepEd Complex, Meralco Ave., Pasig City**

Concurred by:
BIDS AND AWARDS COMMITTEE II


ATTY. REVSEE A. ESCOBEDO
Assistant Secretary and Chairperson


ROBERT M. AGUSTIN
Director IV and Vice-Chairperson


ABRAM Y.C. ABANIL
Director IV and Regular Member


ENGR. ROMMEL L. ESPLANA
Provisional Member


ATTY. CORNELIO A. PACALA
Provisional Member





PROCUREMENT MANAGEMENT SERVICE

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Bids and Awards Committee II

◇ Pre-Procurement Conference ◆ Pre-Bid Conference ◇ Bid Opening ◇ Other BAC Meeting:

Project No. **2018-10-ICTS3(009&010)-BII-CB-030**

Project(s) **Supply and Delivery of IT Package (E-Textbooks) and Supply, Delivery, Installation, Configuration, Testing, Commissioning, Training and Maintenance of IT Equipment for Senior High Schools (SHS) offering ICT Track Under FY2018 DepEd Computerization Program (DCP)**

End-User

ABC **PhP 5,368,591,381.90**

Date **November 6, 2018**

Time **9:00 A.M.**

Venue **Multi-Purpose Hall, Building G, Philsports Complex, DepEd Complex, Meralco Avenue, Pasig City**

Name / Office	Signature	Name / Office	Signature	Name / Office	Signature
I. BAC Officials					
Chairperson					
Asec. Revsee A. Escobedo <i>Project Management and Field Operations</i>		Mr. Cesar S. Abalon <i>Chief, SSD</i>		Atty. Cornelio A. Pacala <i>Chief, Investigation Division</i>	
Vice-Chairperson		Ms. Maritess L. Ablay <i>CAO, AMD</i>		Engr. Luis G. Purisima, Jr. <i>Asst. Chief, EFD</i>	
Dir. Robert M. Agustin <i>Administrative Service</i>		Ms. Besy C. Agamata <i>CEPS, BLR-LRPD</i>		Ms. Louisa S. Roberto <i>Chief, EAMD</i>	
Regular Member		Ms. Mariel C. Bayangos <i>PDO V, PRDD</i>		Mr. Robertson M. Tuliao <i>AO V, AMD</i>	
Dir. Abram Y.C. Abanil <i>ICTS</i>		Ms. Sonia R. de Leon <i>Chief, Cash Division</i>		Arch. Felix F. Villanueva, Jr. <i>Architect II, EFD</i>	
II. Office of the Asst. Sec. for Finance-BPM and Procurement					
Ramon Fiel G. Abcede, Assistant Secretary		Mr. Francis Allen B. Dela Cruz <i>CAO, Personnel Division</i>			
III. Procurement Management Service					
Joel S. Erestrain, Director IV		Mr. Deogracias B. Genito, Jr. <i>ITO I, EMISD</i>			
		Mr. Abelardo B. Medes <i>CEPS, BEA-EAD</i>			

BAC Secretariat Division

Adonis R. Barraquias, CAO	<i>AS</i>	Ivy E. Acebo, TA	Paula Janine L. Manuel, AS
James Ronald G. Ybiernas, PDO III		Lady Love S. Arenas, TA	Reymark B. Nagallo, AS
Jose Antonio G. Flores, AO IV		May Ann D. Escorsa, TA	Lee Jeffrey Roedell C. Oliva, AS
Jessa B. Buela, AO II	<i>JessB</i>	Joyce Anne C. Morales, TA	Marianes M. Parcon, AS
Marilyn A. Caagbay, AO II		Christa O. Nicolas, TA	Homer A. Silva, AS
Raquel S. Familara, AA III		Lauro L. Roberto, Jr., TA	Phoebe Ann R. Wagan, AS
Marlgin de Jack S. Salayon, AA III		Andrew M. Felipe, AS	Daniilo A. Catague, Messenger
			<i>MELVIN TARRERO</i>

IV. Technical Working Group (TWG)

Name / Office	Signature	Name / Office	Signature
Mark Anthony C. Sy	<i>msy</i>	OVA - ICTS	<i>Geod Lyh M...</i>
Carl Hanay V. Liao	<i>Carl Hanay</i>	SDD - ICTS	<i>Clarisse Ligunas</i>
Neres Bolante	<i>NB</i>	OVA	
Jonathan Torzonica	<i>JT</i>	SDD - ICTS	
Eng. Ofelia L. Algo	<i>Algo</i>	TAD - ICTS	

VI. Observer(s)

TERLCHO P. BILPAGAN	<i>TPB</i>	PAS - PD	
ROMMEL D RIVERA	<i>RD</i>		



PROCUREMENT MANAGEMENT SERVICE

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Bids and Awards Committee ◇ I ◆ II ◇ III

ATTENDANCE SHEET FOR BIDDERS

◇ Pre-Procurement ◆ Pre-Bid Conference ◇ Bid Opening ◇ Other BAC Meeting

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Date: **November 6, 2018** Time: **9:00 AM**

Venue: **Multi-Purpose Hall, Building G, Philsports Complex, DepEd Complex, Meralco Avenue, Pasig City**

PLEASE PRINT LEGIBLY.						
No.	FULL Name of Company	Name of Representative	Contact No.	Signature	Bidder has purchased BDs	Date & Time of Submission of Bids (for BO only)
61	Advance Solutions Inc	Erwin Cornejo	091752447			
62	8GMTECH ENTERPRISES	MARK ANTHONY ABAD	09950179499			
63	APIH	Carren Garcia	09989933814			
64	Infinite PowerTech	Juhi An Singh	4340843			
65	SHS ^{Metropol} ATTENZA	CHELIS ATIBANA	0149009103			
66	PTCT	DOMINGO MACAPAGALAN	0905269746			
67	CTI	DINA ANANAS	0240393			
68	FELTA MULTI-MEDIA	MYLES ABINA	09173240355			
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