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*Document Template No. BACSD-2019-
(revised 040519; prepared by conicolas)*

Bids and Awards Committee II

Minutes of Pre-Bid Conference

Project No. : 2019-09-ICTS3(008)-BII-CB-014
Project : Supply, Delivery, Installation, Configuration, Testing, Commissioning, Training and Maintenance of Infrastructure Requirement for DERPS/Other Systems (Phase II)
ABC : PhP 700,000,000.00
End-User : Information and Communications Technology Service – Technology Infrastructure Division (ICTS-TID)
Date & Time : September 23, 2019; 1:00 P.M.
Venue : Bulwagan ng Karunungan, Ground Floor, Rizal Building, DepEd Complex, Meralco Ave. Pasig City

Present:

Bids and Awards Committee (BAC) II: Dir. Robert M. Agustin, Vice-Chairperson; Dir. Abram Y.C. Abanil, Regular Member; and Mr. Cesar S. Abalon and Atty. Cornelio A. Pacala, Provisional Members

Procurement Management Service: Ms. Jessa B. Buela, AO II; Ms. Lady Love S. Arenas, STA II; Ms. Jay Valerie A. Baladiang and Ms. Marianes M. Parcon, TA II; and Mr. Arben Allan A. Gomez, Messenger (BAC Secretariat Division)

Technical Working Group: Mr. Roland B. Padua and Engr. Sean Michael C. Brucal, ICTS-TID; Mr. Jonathan C. Fontanilla and Ms. Nicole Aquino, ICTS-SDD; and Mr. Vien Joseph Frivaldo, ICTS-USD

Observer(s): Ms. Joy Basilio (PAS-PD)

Prospective Bidder(s): 1) Poinwest Technologies Corp. (Mr. Emman Baesilio, Mr. Watha Estopale, and Mr. Earl A. Montalbo); 2) Free Balance, Inc. (Mr. Ramon Blanco, Mr. Arfel Africa, Mr. Crisanto Gustardo and Ms. Nanette A. Caina); 3) Questronix Corp (Mr. Edilberto Bartolome and Mr. Rowell Cruz); 4) Cosmotech (Mr. Jack Federizo and Ms. Racquel Aranda); 5) FNB Educational, Inc. (Ms. Rowena A. Gardon, Ms. Bambi Valdendro and Ms. Honey Samson); 6) AMA Educ Corp. (Ms. Gee Esguerra); 7) NTT Data Phil., Inc. (Ms. Therese Castro and Ms. Mitch Cansiro); and 8) Indra Philippines, Inc. (Mr. Jacinto Fausto)

I. CALL TO ORDER

Dir. Robert M. Agustin, BAC II Vice-Chairperson, presided and called the pre-bid conference to order at 2:58 P.M. The BAC Secretariat documented the minutes of meeting.

59 II. CERTIFICATION OF QUORUM

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61 The BAC II Vice-Chairperson certified that the quorum of the BAC was
 62 present to transact business. He acknowledged the presence of the BAC
 63 members, BAC Secretariat, Technical Working Group, and prospective
 64 bidders.

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66 III. HIGHLIGHTS OF DISCUSSION

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68 The BAC II Vice-Chairperson welcomed everyone to the pre-bid conference.

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70 The BAC II Vice-Chairperson gave a brief description of the project at hand.
 71 He asked if invitations were sent to observers and if acknowledged. Ms. Jay
 72 Valerie A. Baladiang responded that invitations were sent to the Commission
 73 on Audit (COA) and various civil society organizations (CSOs) thru letters
 74 dated September 16, 2019 and receipt of invitations were acknowledged
 75 through email.

76

77 The BAC II Vice-Chairperson announced that the floor was open to queries,
 78 information, proposals or other concerns coming from the prospective
 79 bidders or suppliers on the assumption that the prospective bidders have
 80 downloaded bidding documents from the PhilGEPS, requested from the BAC
 81 Secretariat for copies of the same, or bought copies of the same. The floor
 82 was open to all and the BAC Secretariat moderated the discussion.

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84 The BAC Secretariat proceeded with the presentation of the project
 85 information and focused on the salient features of the Bidding Documents
 86 and opened the floor for queries after the presentation, details as follows:

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<i>Instructions to Bidders / Bid Data Sheet</i>			
<i>Provision</i>	<i>Questions/ Queries/ Clarifications</i>	<i>BAC's Response</i>	<i>For Bid Bulletin (Y/N)</i>
5.4	What is the definition of "Enterprise Grade Hardware Equipment or Enterprise Grade Software", relative to similar contracts requirement	Definition will be provided through bid bulletin	Y

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<i>Special Conditions of Contract / Schedule of Requirements</i>			
<i>Provision</i>	<i>Questions/ Queries/ Clarifications</i>	<i>BAC's Response</i>	<i>For Bid Bulletin (Y/N)</i>
10.3	What are the deliverables on Milestone 4? Does it include the Procurement module?	Configuration of HRIS Module is the deliverables in Milestone 4. The deployment and configuration of Procurement Module is covered in DERPS Phase I.	N
10.3	Since Milestone Nos. 2, 3 and 4 should be delivered in one hundred twenty (120)	Clarification/s, if any, will be provided through bid bulletin	For BAC discussion

<i>Special Conditions of Contract / Schedule of Requirements</i>			
<i>Provision</i>	<i>Questions/Queries/Clarifications</i>	<i>BAC's Response</i>	<i>For Bid Bulletin (Y/N)</i>
	calendar days, are these sequential or can Milestone No. 3 be delivered ahead of Milestone No. 2?		
10.3	Will the change management and incorporation of other modules other than that of HRIS be incorporated under Milestone 7? The prospective bidder added that the other systems delivered by other vendor should also be delivered by the vendor who supplied it.	The change management training and incorporation of other modules other than stated in the bidding documents is covered in DERPS Phase I.	N

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<i>Technical Specifications</i>			
<i>Provision</i>	<i>Questions/Queries/Clarifications</i>	<i>BAC's Response</i>	<i>For Bid Bulletin (Y/N)</i>
	Relative to the requirement for the certifications for the partners or consultants, will the certification be issued in the name of the said partners or consultants, the company, or both? Should the certification be on current solution of DERPS Phase I, Microsoft Dynamics AX, or that of the proposed solution of the prospective bidder?	Clarification/s, if any, will be provided through bid bulletin	For BAC discussion

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<i>Other Concerns</i>		
<i>Questions/Queries/Clarifications</i>	<i>BAC's Response</i>	<i>For Bid Bulletin (Y/N)</i>
What is the solution used in DERPS Phase I? Can the prospective bidder offer other solution for DERPS Phase II? If the bidder is not a partner of the current solution of DERPS Phase I, how will the prospective bidder integrate the solution being offered for the project-at-hand?	The current solution used in DEPRS Phase I is Microsoft Dynamics AX. Further query is for BAC discussion.	For BAC discussion
What is the current number of employees? This is for pricing purposes, determination of number source codes which may affect limitation on licenses, and	The number of employees who will get into the platform simultaneously should not affect the performance and accessibility of the system since it is on-premise transactions, as provided in the	N

assessment on multiple and simultaneous access.	technical specifications, rather than cloud-based transactions.	
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The BAC II Vice-Chairperson announced that having exhausted most of the bidders' queries and issues, the prospective bidders may write a clarification which may be sent via the BAC Secretariat e-mail address on or before September 27, 2019, 5:00 P.M. Furthermore, the BAC II Vice-Chairperson stated the BAC will issue a Bid Bulletin if necessary on or before September 30, 2019.

Having no other matters to discuss, the pre-bid conference was adjourned at 3:45 P.M.

Prepared by:	Reviewed by:
	
Ms. LADY LOVE S. ARENAS Senior Technical Assistant II BAC Secretariat Division	Ms. JESSA B. BUELA Administrative Officer II BAC Secretariat Division


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- Date & Time** : September 23, 2019; 1:00 P.M.
- Venue** : Bulwagan ng Karunungan, Ground Floor, Rizal Building, DepEd Complex, Meralco Ave. Pasig City

Concurred by:
BIDS AND AWARDS COMMITTEE II


ROBERT M. AGUSTIN
Director IV and Vice-Chairperson


ABRAM Y.C. ABANIL
Director IV and Regular Member


CESAR S. ABALON
Provisional Member


Atty. CORNELIO A. PACALA
Provisional Member



PROCUREMENT MANAGEMENT SERVICE

Room M-511, 5th Floor, Mabini Building, DepEd Complex, Meralco Avenue, Pasig City, Philippines

Website: <http://www.deped.gov.ph>; email: depedcentral.bacsecretariat@deped.gov.ph

Telefax: 633.93.43 / 636.65.42

Bids and Awards Committee II
ATTENDANCE SHEET

◇ Pre-Procurement Conference ◆ Pre-Bid Conference ◇ Bid Opening ◇ Other BAC Meeting: _____

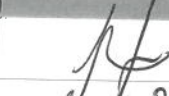
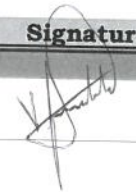
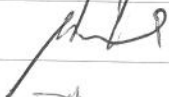


Project(s) : **Supply, Delivery, Installation and Configuration, Testing, Commissioning, Training and Maintenance of Infrastructure Requirement for DERPS/ Other Systems (Phase II)**

ABC (PhP) : **700,000,000.00**

Date : **September 23, 2019** Time : **1:00 PM**

Venue : **Bulwagan ng Karunungan, G/F, Rizal Building, DepEd Complex, Meralco Avenue, Pasig City**

Name / Position	Signature	Name / Position	Signature	Name / Position	Signature
I. BAC Officials		BAC Secretariat Division			
Chairperson		James Ronald G. Ybiernas, PDO III		Paula Janine L. Manuel, TA II	
Usec. Revsee A. Escobedo <i>OIC - Undersecretary for Field Operations, Human Resources - Personnel & Employee Welfare and DEACO</i>		Jose Antonio G. Flores, AO IV		Reyremark B. Nagallo, TA II	
Vice-Chairperson		Jessa B. Buela, AO II		Lee Jeffrey Roedell C. Oliva, TA II	
Dir. Robert M. Agustin <i>Administrative Service</i>		Marilou A. Caagbay, AO II		Marianes M. Parcon, TA II	
Regular Member		Raquel S. Familiara, AA III		Phoebe Ann R. Wagan, TA II	
Dir. Abram Y.C. Abanil <i>ICTS</i>		Marlgin de Jack S. Salayon, AA III		Homer A. Silva, AS II	
Provisional Members		Ivy E. Acebo, STA II		Danilo P. Catague, AS I	
Mr. Cesar S. Abalon <i>Chief, School Sports Division</i>		Lady Love S. Arenas, STA II		Rally M. Jandoc, AS I	
Atty. Cornelio A. Pacala <i>Chief, Investigation Division</i>		Joyce Anne C. Morales, STA II		Adrian Paul D. Esplana, Driver II	
II. Office of the Asst. Sec. for Procurement and Administration		Christa O. Nicolas, STA II		Roderin C. Balla, Messenger	
Atty. Salvador C. Malana III, <i>Assistant Secretary</i>		Lauro L. Roberto, Jr., STA I		Arben Allan A. Gomez, Messenger	
III. Procurement Management Service		Jay Valerie A. Baladiang, TA II			
Joel S. Erestain, Director IV					

Name / Office	Signature	Name / Office	Signature	Name / Office	Signature
IV. Technical Working Group (TWG)					
Roland B - Tadua		Vien Joseph Trivaldo			
Sean Brical					
JONATHAN FORTANILLA / KTS					
NICOLE AQUINO / ICS					
V. End-User Representative(s)					
VI. Observer(s)					
Joy Basilio		PAS - MMU			



PROCUREMENT MANAGEMENT SERVICE

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Bids and Awards Committee ◇ I ◆ II ◇ III

ATTENDANCE SHEET FOR BIDDERS

◇ Pre-Procurement ◆ Pre-Bid Conference ◇ Bid Opening ◇ Other BAC Meeting

Project(s) : **Supply, Delivery, Installation and Configuration, Testing, Commissioning, Training and Maintenance of Infrastructure Requirement for DERPS/ Other Systems (Phase II)**

Date : **September 23, 2019** Time: **1:00 PM**

Venue : **Bulwagan ng Karunungan, G/F, Rizal Building, DepEd Complex, Meralco Avenue, Pasig City**

PLEASE PRINT LEGIBLY.						
No.	FULL Name of Company	Name of Representative	Contact No.	Signature	Bidder has purchased Bids	Date & Time of Submission of Bids (for BO only)
1	POINTWEST POINTWEST	EMMAN BAESILIO	8917862429	<i>[Signature]</i>		
2	POINTWEST TECHNOLOGIESCORP	KATHA ESTOPACE	09496705004	<i>[Signature]</i>		
3	Pointwest Tech Corporation	Earl A. Montalbo	09209499960	<i>[Signature]</i>		
4	FreeBalance Inc	Ramon Blana	0932-794.4906	<i>[Signature]</i>		
5	FreeBalance Inc	Arfel Africa	0920921844	<i>[Signature]</i>		
6	FreeBalance Inc	Crisanto Cautano	0988825332	<i>[Signature]</i>		
7	Questonix Corp	Edilberto Bartolome	0919 074566	<i>[Signature]</i>		
8	Cosmotech	Jack Federizo	09175897878	<i>[Signature]</i>		
9	"	Racquel Arzanda	092799104280	<i>[Signature]</i>		
10	Questonix	Rowell Cruz	09173224131	<i>[Signature]</i>		
11	Rowena A. Garden					
12	FNB Educational Inc.	Rowena A. Garden	09427432705	<i>[Signature]</i>		
13	FNB EDUCATIONAL INC.	BAMBI VAQUERO	09155671005	<i>[Signature]</i>		
14	AMA EDUC CORP	Gea Eguerra	09173151920	<i>[Signature]</i>		
15	NTT DATA PHIL., INC.	Therese Castro	09175348004	<i>[Signature]</i>		
16	"	Nitch Cansto	09178270324	<i>[Signature]</i>		
17	INDRA PHILIPPINES, INC.	JACINTO FALTO	09145842921	<i>[Signature]</i>		
18	FreeBalance Nannette A. Cayna	→ FreeBalance Inc	09611183361	<i>[Signature]</i>		
19	Samson	Honey Samson	-	<i>[Signature]</i>		
20	FNB Educational					