



Republic of the Philippines
Department of Education
PROCUREMENT MANAGEMENT SERVICE
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Bids and Awards Committee II

Minutes of Pre-Bid Conference

Project No. : 2019-10-ICTS3(013)-BII-CB-025
Project : Procurement of Network Connectivity Solution for the Department of Education
ABC : PhP 1,000,000,000.00
End-User : Information and Communications Technology Service – Technology Infrastructure Division (ICTS-TID)
Date & Time : October 31, 2019; 10:00 A.M.
Venue : BCD Conference Room, 3/F, Bonifacio Building, DepEd Complex, Meralco Ave. Pasig City

Present:

Bids and Awards Committee (BAC) II: Dir. Robert M. Agustin, Vice-Chairperson; and Mr. Cesar S. Abalon and Atty. Cornelio A. Pacala, Provisional Members

Procurement Management Service: Ms. Jessa B. Buela, AO II; Ms. Lady Love S. Arenas, STA II; Ms. Jay Valerie A. Baladiang and Ms. Marianes M. Parcon, TA II, Mr. Roderin C. Balla, Messenger (BAC Secretariat Division)

Technical Working Group: Engr. Sean Michael C. Brucal and Mr. James Doctor, ICTS-TID; Mr. Carlito De Asis, ITO-Makati City; and Mr. Erickson Gaspar, ICTS-TID

Observer(s): Mr. Leo Bautista, COA; and Mr. Randall Lozano and Mr. Denis Bermudez, OUA Consultants

Prospective Bidder(s): 1.) Infobahn (Ms. Grace Madria); 2.) Bicare One (Mr. Mike Mauleon, Mr. Jojo Bastes and Mr. Arturo Sunga); 3.) Hughes (Mr. Lalit Singhal); 4.) Philcomsat (Mr. John Sioson and Mr. Christopher Francisco); 5.) Azcom (Mr. Voltaire Feliciano); 6.) Delnet (Mr. Chris Magsajo); 7.) Gilat Satellite Networks (Eyal Cohen); 8.) We are IT Phils (Mr. Jose Antonio Reforsan, Ms. Con Ayroso and Mr. Anton Marcelo); 9.) PLDT (Mr. Richard Lucas and Mr. Mac Macabebe); 10.) BC Net Inc. (Mr. Florante Cruz and Ms. Jonalyn Espeso); 11.) Htech (Mr. Jerome Sosa, Mr. Kevin San Jose and Mr. Mark Angelo Santos); 12.) Enhanced Electronics Communication Services (Mr. Boggs Pimentel); 13.) Speedcast (Mr. Jomes Dacobam); 14.) Delnet International (Ms. Jaselle Bautista); 15.) Learning

56 Possibilities (Ms. Mehool Sanghrajka); 16.) World Telecom Satellite Technology
57 Limited (Mr. Dongmei Yang); 17.) Cenco Capital Partners (Mr. Samir Patel)

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59 I. CALL TO ORDER

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61 Dir. Robert M. Agustin, BAC II Vice-Chairperson, presided and called the pre-
62 bid conference to order at 10:59 A.M. The BAC Secretariat documented the
63 minutes of meeting.

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65 II. CERTIFICATION OF QUORUM

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67 The BAC II Vice-Chairperson certified that the quorum of the BAC was
68 present to transact business. He acknowledged the presence of the BAC
69 members, BAC Secretariat, Technical Working Group, observers and
70 prospective bidders.

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72 III. HIGHLIGHTS OF DISCUSSION

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74 The BAC II Vice-Chairperson welcomed everyone to the pre-bid conference.

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76 The BAC II Vice-Chairperson gave a brief description of the project at hand.
77 He asked if invitations were sent to observers and if acknowledged. Ms. Jay
78 Valerie A. Baladiang responded that invitations were sent to the Commission
79 on Audit (COA) and various civil society organizations (CSOs) thru letters
80 dated October 24, 2019 and receipt of invitations were acknowledged
81 through email.

82

83 The BAC II Vice-Chairperson announced that the floor was open to queries,
84 information, proposals or other concerns coming from the prospective
85 bidders or suppliers on the assumption that the prospective bidders have
86 downloaded bidding documents from the PhilGEPS, requested from the BAC
87 Secretariat for copies of the same, or bought copies of the same. The floor
88 was open to all and the BAC Secretariat moderated the discussion.

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90 The BAC Secretariat proceeded with the presentation of the project
91 information and focused on the salient features of the Bidding Documents
92 and opened the floor for queries after the presentation, details as follows:

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<i>Bid Data Sheet</i>			
<i>Provision</i>	<i>Questions/Queries/ Clarifications</i>	<i>BAC's Response</i>	<i>For Bid Bulletin (Y/N)</i>
ITB Clause 8.2	What is the coverage of subcontracting? Can subcontractor participate in the bidding?	For BAC discussion.	To be determined.
<i>Special Conditions of Contract / Schedule of Requirements</i>			
<i>Provision</i>	<i>Questions/Queries/ Clarifications</i>	<i>BAC's Response</i>	<i>For Bid Bulletin (Y/N)</i>
GCC Clause	Please clarify the period of warranty for the project.	As stated in the bidding documents:	N

<i>Bid Data Sheet</i>			
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17.3, page 83		"Warranty shall be for a period of three (3) months for expendable supplies and one (1) year for non-expendable supplies or equipment reckoned from date of acceptance of the Goods at Project Site."	
<i>Lot No. 2 Delivery Period Reckoning Period: Within One Hundred Fifty (150) Calendar Days from the receipt of NTP; page 85</i>	The bidder clarified the contract term for Lot No. 2 since it states that the contract duration is one hundred fifty (150) calendar days but a separate provision for services thereafter, especially for wireless broadband service as indicated in Section VII. Technical Specifications, Item: Wireless Mobile Broadband No. 1, page 110.	For BAC discussion.	To be determined.

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<i>Technical Specifications</i>			
<i>Provision</i>	<i>Questions/ Queries/ Clarifications</i>	<i>BAC's Response</i>	<i>For Bid Bulletin (Y/N)</i>
Lot No. 2 Wireless Mobile Broadband , pages 109-111	What is the significance of wireless mobile broadband on the project? If wireless mobile broadband is a must, there are only two (2) potential bidders for the said lot. The bidder explained that if the requirement for Lot No. 2 refers to co-location facility and core network, the wireless mobile broadband is a remote association to the previous mentioned scope of work.	For BAC discussion.	To be determined.
Lot No. 2 Item, Co-Location Facility Requirements, Certifications, pages 106-107,	Are all certifications mentioned in the said provision a requirement to the project, e.g., for fiber connection, if a bidder already has the ISO:2015, will the ISO:2008 still be required?	For BAC discussion.	To be determined.

and Fiber Connection Co-Loc to DepEd Central Office, p. 108	Moreover, another bidder reiterated that if all the ISO certification is a requirement, the specification may be tailor-fitted and very limiting.		
Lot No. 1 Detailed Technical Specifications, pages 92-95	The bidder stated that only the modem and antenna have technical specifications. Lot No. 1 includes no information on the specifications of satellites to be used which is important for the determination of the type of hub and/or network that will work on the satellite. The bidder asked also which teleport to be used.	For BAC discussion.	To be determined.
Lot No. 1 Detailed Technical Specifications, pages 92-95	The bidder asked for the information on the requirement for the traffic profile. He mentioned that it is a critical information to provide a good satellite network.	For BAC discussion.	To be determined.
Lot No. 1 Modem, Item No. 5, Bullet No. 2, page 93	The bidder commented that the specific term on the said item is not a common jargon in the industry but is referring to only one supplier.	For BAC discussion.	To be determined.

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<i>Others</i>		
<i>Questions/Queries/ Clarifications</i>	<i>BAC's Response</i>	<i>For Bid Bulletin (Y/N)</i>
Who determines whether or not a certain offer is below or above the minimum technical specifications?	There are criteria for evaluation whether the offer is of superior or below the quality that the project is looking for. In the evaluation of technical specifications, one of the considerations is whether or not the offer is responsive to the requirement of the project.	N
Can queries be sent only through email? Furthermore, can a bidder who has not purchased the bidding documents send a letter of clarification or queries?	Yes.	

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The BAC II Vice-Chairperson announced that having exhausted most of the bidders' queries and issues, the prospective bidders may write a clarification


99 which may be sent via the BAC Secretariat e-mail address on or before
100 November 4, 2019, 12:00 P.M. Furthermore, the BAC II Vice-Chairperson
101 stated the BAC will issue a Bid Bulletin if necessary on or before November
102 6, 2019.

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104 Having no other matters to discuss, the pre-bid conference was adjourned at
105 12:07 P.M.

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107 Prepared by:

Reviewed by:

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109
110 **LADY LOVE S. ARENAS**
111 *Senior Technical Assistant II*
112 BAC Secretariat Division

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110 **JESSA B. BUELA**
111 *Administrative Officer II*
112 BAC Secretariat Division

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131 Concurred by:
132 **BIDS AND AWARDS COMMITTEE II**

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136 **ROBERT M. AGUSTIN**
137 Director IV and Vice-Chairperson

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140 
141 **Mr. CESAR S. ABALON**
142 Provisional Member

139
140 
141 **Atty. CORNELIO A. PACALA**
142 Provisional Member