



Republic of the Philippines
Department of Education
PROCUREMENT MANAGEMENT SERVICE
OD ☎ 633.7232 PPMD ☎ 636.6543 CMD ☎ 635.3762



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Bids and Awards Committee II

Minutes of Pre-Bid Conference

Project No. : 2019-10-ICTS3(001&002)-BII-CB-023
Project : Supply, Delivery, Installation, Configuration, Testing, Training, and Maintenance of Various IT Packages under FY2019 DCP
1. Batch 2019-01:G4-6 ICT Package
2. Batch 2019-02:JHS/SHS ICT Package
3. Batch 2019-03: E-textbooks
ABC : PhP 4,068,376,120.44
End-User : Information and Communications Technology Service – Technology Infrastructure Division (ICTS-TID)
Date & Time : October 25, 2019; 9:00 A.M.
Venue : Bulwagan ng Karunungan, Ground Floor, Rizal Building, DepEd Complex, Meralco Ave. Pasig City

Present:

Bids and Awards Committee (BAC) II: Atty. Revsee A. Escobedo, Chairperson; Dir. Robert M. Agustin, Vice-Chairperson; Dir. Abram Y.C. Abanil, Regular Member; and Mr. Cesar S. Abalon and Atty. Cornelio A. Pacala, Provisional Members

Procurement Management Service: Ms. Jessa B. Buena, AO II; Ms. Lady Love S. Arenas, STA II; Ms. Marianes M. Parcon, TA II; and Mr. Adrian Paul D. Esplana, Driver II (BAC Secretariat Division)

Technical Working Group: Mr. Jason Fabella, DITO-Sta. Rosa; Mr. Peter Paul L. Quintao, Ms. Myra U. Del Monte, Mr. Marc Louie Licos and Mr. Noel E. Reyes, ICTS-TID; and Mr. JD Mercado, DITO-Mandaluyong

Observer(s): Mr. Denis Bermudez, OUA

Prospective Bidder(s): 1.) Silicon Valley (Mr. Laurence Tagle); 2.) Cosmic Technologies, Inc. (Mr. Rabbie De Roca, Atty. Peter Felix, Mr. Henry Medenilla and Ms. Sheryl Maglaque); 3.) Accel Prime Technologies, Inc. (Mr. Jeremey Casignia, Mr. Jerome Animos and Mr. Rick Sy); 4.) LG Electronics Phils. (Mr. Ken E. Castillo and Ms. Gia dela Cruz); 5.) HP Phils. (Ms. Kathy Redondo, Mr. Don Mallillin, Ms. Krissy Villegas, Mr. Neil Diamonon and Ms. Kris Seville); 6.) ACMI Office Systems Phils., Inc. (Ms. Rosemarie dela Cruz); 7.) FNB Educational, Inc. (Ms. Rowena A. Gardon, Ms. Honey Yeli Samson and Ms. Bambi Valdemoro); 8.) Columbia Technologies, Inc.

56 (Mr. Paul Cortez and Mr. Ding Aranas); 9.) Nikka Trading (Ms. Elba C. Cembatir,
 57 Mr. Ronnie de Silva, Mr. Luther Ken Rabacca, Ms. Analyn Serrano and Mr. Jun
 58 Abelita); 10.) Jollicom Inc. (Ms. Jackie Eder and Ms. Jane Anical); 11.) Advance
 59 Solutions, Inc. (Mr. Erwin Cornejo); 12.) Reddot (Ms. Jennifer Aguilar, Mr. Rey
 60 Fulgar, Mr. Joseph Fernandez and Ms, Rona Bugaisan); 13.) Lenovo (Mr. Nikko
 61 Almazar); 14.) Versatech (Ms. Lizza Ronquillo, Mr. Jay-Ar Maraddag, Ms. Zarah
 62 Florentino and Ms. Christine Saplaza); 15.) AMD (Mr. Ferdie Fetros and Mr.
 63 Srinivasan Thirumalay); 16.) Acer Philippines, Inc. (Ms. Caren Garcia and Mr.
 64 Christian Caoagas)

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I. CALL TO ORDER

Dir. Robert M. Agustin, BAC II Vice-Chairperson, presided and called the pre-bid conference to order at 9:39 A.M. The BAC Secretariat documented the minutes of meeting.

II. CERTIFICATION OF QUORUM

The BAC II Vice-Chairperson certified that the quorum of the BAC was present to transact business. He acknowledged the presence of the BAC members, BAC Secretariat, Technical Working Group, observer and prospective bidders.

III. HIGHLIGHTS OF DISCUSSION

The BAC II Vice-Chairperson welcomed everyone to the pre-bid conference.

The BAC II Vice-Chairperson gave a brief description of the project at hand. He asked if invitations were sent to observers and if acknowledged. Ms. Jessa B. Buena responded that invitations were sent to the Commission on Audit (COA) and various civil society organizations (CSOs) thru letters dated October 18, 2019 and receipt of invitations were acknowledged through email.

The BAC II Chairperson announced that the floor was open to queries, information, proposals or other concerns coming from the prospective bidders or suppliers on the assumption that the prospective bidders have downloaded bidding documents from the PhilGEPS, requested from the BAC Secretariat for copies of the same, or bought copies of the same. The floor was open to all and the BAC Secretariat moderated the discussion.

The BAC Secretariat proceeded with the presentation of the project information and focused on the salient features of the Bidding Documents and opened the floor for queries after the presentation, details as follows:

<i>Bid Data Sheet</i>			
<i>Provision</i>	<i>Questions/ Queries/ Clarifications</i>	<i>BAC's Response</i>	<i>For Bid Bulletin (Y/N)</i>
ITB Clause 5.5, page 43-44	What is the logic behind the computation of NFCC wherein the bidder will indicate the order of	The BAC will deliberate on the issue raised.	For BAC discussion

	preference or priorities on the lot bidding for and following the computation based on the formula for subsequent lot(s) which will result to lesser NFCC?		
ITB Clause 10.1, page 45	The bidder is requesting to move the deadline for the submission of queries/ clarifications on a later date.	Submission of letter of clarifications and/or queries is extended from October 26, 2019 to October 28, 2019, 12:00 P.M.	N
ITB Clause 12.1, page 47	The bidder clarifies the manner and extent of validation by which DepEd will go through to make sure that all documents submitted by a foreign bidder, i.e., in a joint venture agreement, is genuine.	In case of joint venture agreement, a foreign partner in a joint venture agreement shall comply with authentication from point of origin prior to authentication through the use of Apostille by the consular office. Moreover, as a practice of due diligence on the procuring entity's end, during post-qualification period, all documents submitted shall be ascertained, validated and verified through detailed evaluation.	N
ITB Clauses 21 and 24.1, page 54	The bidder is requesting to extend the date of bid opening on a later date in consideration to the new players on the field. The bidder also requested for the extension of bid opening with reference to after sales support, Item No. 2, since the bidders still need to negotiate with 16 regions	The BAC will deliberate on the issue raised.	For BAC discussion
ITB Clause 29.2, pages 55-56	On testing protocol during post-qualification period, how many samples/demo units are required from the bidder?	The number of devices in a package that a bidder is required to bring during testing is indicated on Annexes C1, C2 and C3. The bidder may bring up to two (2) sets of samples. Set A will be the primary testing unit, and in case of testing failure for a	N

		particular item, set B will be used.	
ITB Clause 29.2, pages 55-56	Are bidders required to bring different sample for Batch 2019-01 and Batch 2019-03 even though the sets included in the package are the same for both batches?	The BAC will deliberate on the issue raised.	For BAC discussion

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<i>Schedule of Requirements</i>		
<i>Questions/Queries/ Clarifications</i>	<i>BAC's Response</i>	<i>For Bid Bulletin (Y/N)</i>
The bidder raised the issue of discrepancy between the number of recipient schools as indicated in Section VI. Schedule of Requirements and Annex E	The matter will be subjected for review. The allocation list and distribution of regions per lot, especially Lot Nos. 3 and 4, will be reconfigured.	Y

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<i>Technical Specifications</i>			
<i>Provision</i>	<i>Questions/Queries/ Clarifications</i>	<i>BAC's Response</i>	<i>For Bid Bulletin (Y/N)</i>
"The offered brand of the item must be an international brand with at least 5 years' presence at the local market and global presence in the USA, Europe, or Japan market," pages 102, 106, 114, 117, 121, 129, 131 and 136	The bidder raised the issue on discrimination on other countries/continent not mentioned, quoting the provision as limiting and may curtail fair competition; the bidder also added that the Government Procurement Policy Board (GPPB) has issued Non-Policy Opinions regarding this matter	The mentioned specification has always been part of the technical specification of the previous bidding for the same items.	For BAC discussion
After Sales Support, Item No. 2, page 100	Who will choose the province by which the two (2) service centers shall be located?	The minimum number of two locations (in different provinces) in every region where the equipment will be deployed shall be in separate provinces that the bidder can choose from.	N


105 The BAC II Chairperson announced that having exhausted most of the
106 bidders' queries and issues, the prospective bidders may write a clarification
107 which may be sent via the BAC Secretariat e-mail address on or before
108 October 28, 2019, 12:00 P.M. Furthermore, the BAC II Chairperson stated
109 the BAC will issue a Bid Bulletin if necessary on or before October 30, 2019.
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111 Having no other matters to discuss, the pre-bid conference was adjourned at
112 11:07 A.M.
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115 Prepared by:

Reviewed by:

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118 **LADY LOVE S. ARENAS**
119 *Senior Technical Assistant II*
120 BAC Secretariat Division
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118 **JESSA B. BUELA**
119 *Administrative Officer II*
120 BAC Secretariat Division
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128 FY2019 DCP
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131 3. Batch 2019-03: E-textbooks
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134 **End-User** : Information and Communications Technology Service –
135 Technology Infrastructure Division (ICTS-TID)
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137 **Date & Time** : October 25, 2019; 9:00 A.M.
138 **Venue** : Bulwagan ng Karunungan, Ground Floor, Rizal Building,
139 DepEd Complex, Meralco Ave. Pasig City
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142 Concurred by:


143 **BIDS AND AWARDS COMMITTEE II**

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146 **Atty. REVSEE A. ESCOBEDO**
147 OIC-Undersecretary and Chairperson
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150 **ROBERT M. AGUSTIN**
151 Director IV and Vice-Chairperson
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154 **ABRAM Y.C. ABANIL**
155 Director IV and Regular Member
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158 **Mr. CESAR S. ABALON**
159 Provisional Member

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158 **Atty. CORNELIO A. PACALA**
159 Provisional Member



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**Bids and Awards Committee II
 ATTENDANCE SHEET**

◇ Pre-Procurement Conference ◆ Pre-Bid Conference ◇ Bid Opening ◇ Other BAC Meeting:

Project(s) : **Supply, Delivery, Installation, Configuration, Testing, Training and Maintenance of Various IT Packages under FY 2019 DCP**

ABC (PhP) : **4,068,376,120.44**

Date : **October 25, 2019**

Time : **9:00 A.M.**

Venue : **Bulwagan ng Karunungan, G/F, Rizal Building, DepEd Complex, Meralco Avenue, Pasig City**

I. BAC Officials		BAC Secretariat Division	
Name / Position	Signature	Name / Position	Signature
Chairperson		Paula Janine L. Manuel, TA II	
Usec. Revsee A. Escobedo OIC - Undersecretary for Field Operations, Human Resources, Personnel & Employee Welfare and DEACO		Reymark B. Nagallo, TA II	
Vice-Chairperson		Lee Jeffrey Roedell C. Oliva, TA II	
Dir. Robert M. Agustin Administrative Service		Marianes M. Parcon, TA II	
Regular Member		Phoebe Ann R. Wagan, TA II	
Dir. Abram Y.C. Abanil ICTS		Homer A. Silva, AS II	
Provisional Members		Daniilo P. Catague, AS I	
Mr. Cesar S. Abalon Chief, School Sports Division		Rally M. Jandoc, AS I	
Atty. Cornelio A. Pacala Chief, Investigation Division		Adrian Paul D. Esplana, Driver II	
II. Office of the Asst. Sec. for Procurement and Administration		Roderin C. Balla, Messenger	
Atty. Salvador C. Malana III, Assistant Secretary		Arben Allan A. Gomez, Messenger	
III. Procurement Management Service			
Joel S. Erestrain, Director IV			

Name / Office	Signature	Name / Office	Signature	Name / Office	Signature
IV. Technical Working Group (TWG)					
JERON TORRES	[Signature]	NAEL E. RIVERA	[Signature]	JP MERCADO	[Signature]
Peter Paul L. Quintanar	[Signature]				
MARA U. DEL MONTE	[Signature]				
Marc Laric Diaz	[Signature]				
V. End-User Representative(s)					
		ICTS-TID			
VI. Observer(s)					
					[Signature]



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Bids and Awards Committee ◇ I ◆ II ◇ III

ATTENDANCE SHEET FOR BIDDERS

◇ Pre-Procurement ◆ Pre-Bid Conference ◇ Bid Opening ◇ Other BAC Meeting:

Project(s) : **Supply, Delivery, Installation, Configuration, Testing, Training and Maintenance of Various IT Packages under FY 2019 DCP**

Date : **October 25, 2019** Time: **9:00 AM**

Venue : **Bulwagan ng Karunungan, G/F, Rizal Building, DepEd Complex, Meralco Avenue, Pasig City**

PLEASE PRINT LEGIBLY.						Bidder has purchased Bids	Date & Time of Submission of Bids (for BO only)
No.	FULL Name of Company	Name of Representative	Contact No.	Signature			
1	SILICON VALLEY	LAURENCE TAGUE	0917-8738707	[Signature]			
2	COSMIC TECH	LABBIE DE ROSA	0917788198	[Signature]			
3	COSMIC TECH	Atty. Peter Felix	09969058321	[Signature]			
4	COSMIC TECH	HEARIX MENDIVILLA	09666973021	[Signature]			
5	COSMIC TECH	Sheryl Maglague	09055540154	[Signature]			
6	ACCEL PRIME TECHNOLOGIES, INC	JEROME CASIGNIA	87218333	[Signature]			
7	"	JEROME ANIMOS	"	[Signature]			
8	LG ELECTRONICS PHILS	KEVIN E. CARMO	09178779082	[Signature]			
9	HP	KATHY RECONDO	09175902337	[Signature]			
10	ACMI OFFICE SYSTEMS ROBEN PHILS INC	ROSEMARIE DEZA CUAZ	09176274493	[Signature]			
11	FNB Educational Inc.	Rowena A. Gardon	09427432705	[Signature]			
12	FNB Educational Inc.	Honey Yeli Samson	09465681701	[Signature]			
13	FNB EDUCATIONAL INC.	BAMBI VALDEMORO	09155671005	[Signature]			
14	COLUMBIA TECHNOLOGIES, INC.	PAUL CORTEZ	85240393	[Signature]			
15	COLUMBIA TECHNOLOGIES INC.	DING ARANAS	09176198690	[Signature]			
16	NIKKA TRADING EUBA O. COMBATIA	EUBA O. COMBATIA	09175997342	[Signature]			
17	NIKKA TRADING	RONNIE DE SILVA	09770527397	[Signature]			
18	"	LUTHER KEN RABACCA		[Signature]			
19	"	ANALYN SERRANO	8129724	[Signature]			
20	Jollicom Inc.	Jackie Eder/ Jane Amca	09672906106	[Signature]			



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PLEASE PRINT LEGIBLY.						
No.	FULL Name of Company	Name of Representative	Contact No.	Signature	Bidder has purchased BDs	Date & Time of Submission of Bids (for BO only)
21	Best HP PHILS	DON MALLILLIN	0917391805			
22	Advance Solutions Inc	Erwin Cornejo	0917524477			
23	Reddot Jennifer Aguirar	Jennifer Aguirar	-			
24	Reddot	Ray Fulgar	-			
25	Reddot	Joseph Fernandez	-			
26	Reddot	Rona Bugawan	-			
27	LG ELECTRONICS PHILS.	CIA DUA CUA				
28	MILKA TRADING	JUN ABELITA				
29	LENOVO LENOVO	NIKKO ALMAZAR	09178018948			
30	HP	KUSBY VILLEGAS				
31	LIZA RONGUILLO MORALES MARADAG	Versatech				
32	Jay-AR Maradag	Versatech				
33	Ferlie Tetros	AMD				
34	AMD	SRINIVASAN THIRUMALAI				
35	ACER PRIMO TECH INC	RICK SY	09215833			
36	Versatech	Zarah Florentino	0			
37	VERSATECH	CHRISTINE SAPRAN				
38	Neil Dimamon-HP	Neil Dimamon	09175908995			
39	Acer Philippines, Inc. Caran Garcia	Caran Garcia	09984937814			
40	KRIS SEVILLE HP	KRIS SEVILLE	09175906144			

